# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

[X] Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For The Quarterly Period Ended June 30, 2002

Commission File Nos. 0-9115 and 0-24494

#### MATTHEWS INTERNATIONAL CORPORATION

(Exact Name of registrant as specified in its charter)

PENNSYLVANIA 25-0644320 (State or other jurisdiction of incorporation or organization) Identification No.)

TWO NORTHSHORE CENTER, PITTSBURGH, PA

15212-5851

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (412) 442-8200

#### NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

The number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class of Common Stock Outstanding at July 31, 2002

Class A - \$1.00 par value 31,167,406 shares

## PART I - FINANCIAL INFORMATION MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (UNAUDITED)

66,429

52,086

(Amounts in thousands, except per share data)

<TABLE>

<CAPTION>

Accounts receivable

CAI HOW	Ju	ine 30, 2002	September 30, 2001		
<s> ASSETS</s>	<c></c>	<c></c>	<c></c>	<c></c>	
Current assets: Cash and cash equivalents Short-term investments		\$	57,133 4,548	\$ 28,691 240	

Inventories: Materials and finished goods	\$ 23,508	\$ 16,816
Labor and overhead in process	1,252 482	1,520
Supplies	482	
Other current assets	25,242 4,673	2,538
Total current assets	158,025	102,328 18,048 95,418 (46,409)
Investments Property plant and aguinment: Cost	4,653	18,048
Property, plant and equipment: Cost Less accumulated depreciation	(56 333)	(46 409)
	76,441	49.009
Deferred income taxes and other assets		21,295 14,982
Goodwill and other intangible assets, net		21,295 14,982 158,418 104,585
Total assets	\$ 418.832	\$ 288,952
Total assets	=======================================	=======================================
LIABILITIES AND SHAREHOLDERS'		
Current liabilities:		
Long-term debt, current maturities	10.002	5,081 5,023 12,971 000 16,283
Accounts payable Accrued compensation	18,092	12,9/1
Accrued income taxes	21,0 5.40	16,283 3 4,962 35 6,130
Customer prepayments	5.4	35 6.130
Other current liabilities	29.311	3 4,962 35 6,130 21,170
Total current liabilities	86,012	66,539 40,726 2 7,401 5 18,639
Long-term debt	105,706	40,726
Estimated finishing costs	7,73	2 7,401 5 19,620
Postretirement benefits Other liabilities	18,32	11,931
Other habilities	16,032	11,951
Shareholders' equity:		
Common stock 36.334 3	6,334	
Additional Paid in Capital Retained earnings	2,063	-
Retained earnings	207,206	184,845
Accumulated other comprehensive incom	ie (loss) (4	-,722) (8,983)
Treasury stock, at cost	(38,476)	(08,480)
	182,405	143,716
Total liabilities and shareholders' equity	\$ 4	\$18,832 \$ 288,952

MATTHEWS INTERNATION				
CONSOLIDATED STATEM		IE (UNAUDITED)		
(Amounts in thousands, exception	pi per snare data)			
<CAPTION>

	Three Months Ended June 30,			Nine More 30,	nths Ended	
	2002	2001	2002	200	 )1	
<s></s>	<c></c>	<c></c>	<c></c>	> <(	C>	
Sales	\$ 118,825	\$ 71,46	1 \$	314,254	\$ 204,356	
Cost of sales	(73,68	1) (40,0	71)	(197,224)	(116,58	3)
Gross profit	45,144	31,39	0	117,030	87,768	
Selling and administrative	expenses	(26,247)	(16	5,759)	(67,505)	(50,241)
Special items	-	-	-	2,17	7	
Operating profit	18,8	97 14,6	531	49,525	39,704	
Investment income		119 5	25	1,204	1,942	
Interest expense	(1,08	31) (39	00)	(3,074)	(1,046)	
Other income(deductions),		72	3	88	(554)	

Minority interest	(808)		504)		(1,57	70)
Income before income taxes and accounting change					,624	38,476
Income taxes	(6,64	1) (5,	504)	(17,612)	(14,	849)
Income before cumulative effect of change in accounting			8,761		012	23,627
Cumulative effect of change accounting (net of tax)	in -	-	(3	,226)	-	
Net income	\$ 10,55	8 \$ 8	,761	\$ 24,786	\$ 23	3,627
Diluted	ng:	\$ .28	== \$ .8		 .75	
Earnings per share: Basic	¢ 24	\$ 20	¢ 01	• •	77	
= Diluted	\$ .33	\$ .29 \$ .28	\$ .81 == \$ .7 ==	\$ .´ ==== 8 \$ . ===	.75 =====	=
Dividends per share:				\$.0787		
=						

  |  | === | ==== | ===: | == |

# MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) (Amounts in thousands, except per share data)

<TABLE>

<table></table>					
<caption></caption>	Nine Months Ended June 30,				
		·			
		20	001		
			_		
<\$>	_	<c< td=""><td><u>'</u>&gt;</td><td></td><td></td></c<>	<u>'</u> >		
Cash flows from operating activities:					
Net income		24,786	\$	23,62	27
Adjustments to reconcile net income	to net	cash			
provided by operating activities:					
Depreciation and amortization		10	0,371		9,002 56
Change in deferred taxes		(5	9)	1	56
Changes in working capital items		(	(5,49	4)	(5,681)
Increase in other assets		(1,070)	0)	(1,4	169)
Increase in estimated finishing costs	8	1,69	331		202
Increase in other liabilities		1,69	7	5	3
Decrease in postretirement benefits			(314	.)	(344)
Tax benefit of exercised stock optio	ns	5,400		138	
Impairment losses		5,255		2,82	24
Net (gain) loss on sales of assets		4	143		(28)
Gain on sale of subsidiary		-		(7,09)	99)
Net gain on investments		(45	56)	(7,09	182)
Net cash provided by operating act	ivities		40,8	890	21,199
Cash flows from investing activities:					
Capital expenditures		(6,821 3,2	1)	(5,3)	355)
Proceeds from sales of assets		3,2	203		38
Acquisitions, net of cash acquired		(8	8,23	7)	(57,193)
Proceeds from sale of subsidiary			_	18	8.581
Purchases of investment securities		(	4,739	9)	(11,432)
Proceeds from disposition of investm					
r				- ,	- ,

Collections on loans to officers and employ	yees - 7
Net cash used in investing activities	(82,870) (44,808)
Cash flows from financing activities:	
Proceeds from long-term debt	124,500 32,743
Payments on long-term debt	(60,267) $(1,188)$
Proceeds from the sale of treasury stock	6,792 220
Purchases of treasury stock	(124) (11,373)
Dividends	(2,425) (2,283)
Net cash provided by financing activities	 6 68,476 18,119 
Effect of exchange rate changes on cash	1,946 (781)
Net increase (decrease) in cash and cash eq	quivalents \$ 28,442 \$ (6,271)

</TABLE>

# MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2002

(Amounts in thousands, except per share data)

#### Note 1. Nature of Operations

Matthews International Corporation ("Matthews"), founded in 1850 and incorporated in Pennsylvania in 1902, is a designer, manufacturer and marketer principally of memorialization products and caskets for the cemetery and funeral home industries and custom-made products which are used to identify people, places, products and events. The Company's products and operations are comprised of four business segments: Bronze, Graphics Imaging, Marking Products, and York Casket. The Bronze segment is a leading manufacturer of cast bronze memorials and other memorialization products, crematories and cremation-related products and is a leading builder of mausoleums in the United States. The Graphics Imaging segment manufactures and provides printing plates, pre-press services and imaging systems for the corrugated and flexible packaging industries. The Marking Products segment designs, manufactures and distributes a wide range of equipment and consumables for identifying various consumer and industrial products, components and packaging containers. On December 3, 2001, the Company acquired The York Group, Inc. ("York"), a manufacturer of caskets and casket components in the United States (see Note 9). York operates as a wholly-owned subsidiary and separate segment of Matthews.

The Company has manufacturing and marketing facilities in the United States, Australia, Canada and Europe.

#### Note 2. Basis of Presentation

The accompanying consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information for commercial and industrial companies and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the three months and nine months ended June 30, 2002 are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2002. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended September 30, 2001.

The consolidated financial statements include all majority-owned foreign and domestic subsidiaries. The consolidated financial statements also include the accounts of the Company's 50%-owned affiliates, O.N.E. Color Communications, L.L.C., S+T GmbH & Co. KG., and up to its sale on January 19, 2001 (see Note 8), Tukaiz Communications, LLC ("Tukaiz"). All intercompany accounts and

transactions have been eliminated.

In August 2001, the Board of Directors declared a two-for-one stock split on the Company's Common Stock in the form of a 100% stock distribution. Shareholder's equity has been adjusted for the stock split by reclassifying from retained earnings to common stock the par value of the additional shares arising from the split. All per share amounts and numbers of shares have been adjusted in this report to reflect the stock split.

# MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued JUNE 30, 2002

(Amounts in thousands, except per share data)

#### Note 2. Basis of Presentation, continued

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain reclassifications have been made in the June 30, 2001 financial statements to conform to the current period presentation.

#### Note 3. Long-Term Debt

On December 3, 2001, the Company entered into a Revolving Credit Facility for \$125,000 with a syndicate of four financial institutions. Borrowings under the facility, which matures on November 30, 2004, bear interest at LIBOR plus a factor ranging from .75% to 1.5% based on the Company's leverage ratio. The leverage ratio is defined as net indebtedness divided by EBITDA (earnings before interest, taxes, depreciation, and amortization). The Company is required to pay an annual commitment fee ranging from .20% to .375% (based on the Company's leverage ratio) of the unused portion of the facility. The Revolving Credit Facility requires the Company to maintain minimum levels of consolidated net worth and fixed charge and interest coverage ratios. A portion of the facility (not to exceed \$10,000) is available for the issuance of trade and standby letters of credit. In addition, the facility provides for an additional credit line for borrowings up to \$10,000 at current market rates. The Revolving Credit Facility replaced the existing Revolving Credit and Term Loan Agreement. The Company borrowed \$124,500 under the Revolving Credit Facility on December 3, 2001 in connection with the acquisition of York (see Note 9) and for the repayment of all amounts outstanding (\$30,000) under the Revolving Credit and Term Loan Agreement. Outstanding borrowings on the Revolving Credit Facility at June 30, 2002 were \$94,500. The weighted-average interest rate on outstanding borrowings at June 30, 2002 was 3.21%.

The carrying amounts of the Company's borrowings under its financing arrangements approximated their fair value.

#### Note 4. Income Taxes

Income tax provisions for the Company's interim periods are based on the effective income tax rate expected to be applicable for the full year. The difference between the estimated effective tax rate of 38.6% and the Federal statutory rate of 35% primarily reflects the impact of state and foreign income taxes.

# MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued JUNE 30, 2002

(Amounts in thousands, except per share data)

Note 5. Earnings Per Share

<TABLE>

<CAPTION>

<caption></caption>		Ionths End 30,	ed No June 30	ine Months 2	Ended
·	2002	2001	2002	2001	
<s> Net income</s>	<c> \$ 10</c>	_	<c> 8,761 \$</c>	_	23,627
Weighted-average shares outstanding			30,362	30,644	30,639
Dilutive securities primarily stock o	*	960	839	1,079	670
Diluted weighted- common shares o	_	g 32,000	2 31,201	31,72	23 31,309
Basic earnings pe	r share	\$ .34	\$ .29	\$ .81	\$ .77
Diluted earnings p	per share	\$ .33	.28	\$ .78	\$ .75

  |  |  |  |  |

### Note 6. Segment Information

The Company is organized into four business segments based on products and services. The segments, which are Bronze, Graphics Imaging, Marking Products, and York Casket, are described under Nature of Operations (Note 1). Management evaluates segment performance based on operating profit (before income taxes) and does not allocate non-operating items such as investment income, interest expense, other income (deductions),net and minority interest.

Information about the Company's segments follows:

<TABLE>

<CAPTION>

CAI HOW	Three Months Ended June 30,		Nin June 30	ne Months Ended	
	2002	2001	2002	2001	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	
Sales to external	customers	:			
Graphics Imagin	ng \$	24,228 \$	20,493 \$	70,000 \$ 65,726	
Marking Produc	ets	7,407	7,209 2	20,927 22,662	
Bronze	53.3	356 43,7	59 144,0	088 115,968	
York Casket	,	3,834 -	79,23	· · · · · · · · · · · · · · · · · · ·	
\$	118,82	5 \$ 71,461	1 \$ 314,2	54 \$ 204,356	
:					

</TABLE>

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued JUNE 30, 2002

(Amounts in thousands, except per share data)

Note 6. Segment Information, continued

<table> <caption></caption></table>	Three Months Ended June 30,		Nine June 30,	e Months Ended	
-	2002	2001	2002	2001	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	
Operating profit:					
Graphics Imagin	g \$	2,423 \$	2,466 \$	7,518 \$ 12,026	
Marking Product	_	804 1	.060 2	.673 2.290	
Bronze			05 30,5	,	
York Casket	,	603 - 8,	,	,	
\$	18,897	\$ 14,631	\$ 49,525	5 \$ 39,704	

Operating profit, excluding special

items and other one-time charges:

 Graphics Imaging
 \$ 2,423
 \$ 2,466
 \$ 7,518
 \$ 7,625

 Marking Products
 804
 1,060
 2,673
 3,744

 Bronze
 12,067
 11,105
 30,524
 27,326

 York Casket
 3,603
 - 8,810

 \$ 18,897
 \$ 14,631
 \$ 49,525
 \$ 38,695

</TABLE>

#### Note 7. Comprehensive Income

Comprehensive income consists of net income adjusted for changes, net of tax, in cumulative foreign currency translation, unrealized investment gains and losses and minimum pension liability. For the three months ended June 30, 2002 and 2001, comprehensive income was \$16,328 and \$8,492, respectively. For the nine months ended June 30, 2002 and 2001, comprehensive income was \$29,047 and \$21,978 respectively.

## Note 8. Disposition

On January 19, 2001, Matthews sold its fifty percent interest in Tukaiz. Proceeds to Matthews from the sale were approximately \$18,600, which included the repayment of intercompany debt of \$8,400. All intercompany debt provided by Matthews to Tukaiz, including a \$5,500 Subordinated Convertible Note, was repaid upon the closing of this transaction. The sale resulted in a pre-tax gain of \$7,099, which was reported in Special Items on the Consolidated Statement of Income.

### Note 9. Acquisition

On May 24, 2001, Matthews and York signed a merger agreement whereby Matthews would acquire 100% of the outstanding common shares of York for \$10 cash per share. Matthews also agreed to pay up to an additional \$1 cash per share based on excess cash (as defined in the merger agreement) remaining on York's

# MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued JUNE 30, 2002

(Amounts in thousands, except per share data)

### Note 9. Acquisition, continued

balance sheet as of October 31, 2001. At December 3, 2001, there were 8,940,950 shares of York common stock outstanding. On December 3, 2001, the transaction was completed at \$11 per share. The acquisition of York, which is the second leading casket manufacturer in the United States, is expected to expand Matthews' position in the death care industry. York operates as a wholly-owned subsidiary and separate segment of Matthews.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition. York is in the process of finalizing third-party valuations of certain accounts thus the allocation of the purchase price is subject to further refinement.

Cash	\$ 25,544
Other Current Assets	25,938
Property, Plant and Equipm	ent 30,775
Intangible Assets	14,100
Goodwill	38,835
Other Assets	13,095
Total Assets Acquired	148,287
Other Current Liabilities	39,002
Other Liabilities	9,235
Total Liabilities Assumed	48,237
Net assets acquired	\$ 100,050

Acquired intangible assets include trade names with an assigned value of \$8,400 which is not subject to amortization. Intangible assets also include patents, copyrights, customer relationships and other intangible assets with an assigned value of \$5,700 and have assigned useful lives ranging from 15 to 17 years.

The following unaudited pro-forma information presents a summary of the consolidated results of Matthews and York (including the Commemorative Products business of York acquired by Matthews on May 24, 2001) as if the acquisition had occurred on October 1, 2000:

		Ionths En 30, June	-	Nine Months Ended			
	2002	2001	2002	2001	- <b></b>		
				-			
Sales	\$ 118,82	5 \$ 11	0,806	\$ 335,921	\$ 335,354		
Net Income	10,	558	9,576	24,788	27,791		
Earnings Per	Share	0.33	0.31	0.78	0.89		

These unaudited pro-forma results have been prepared for comparative purposes only and include certain adjustments, such as interest expense on acquisition debt. The pro-forma results include non-recurring property, plant and equipment write-offs and plant closure and restructuring charges for York of \$1,270 and \$1,924 for the nine months ended June 30, 2002 and 2001, respectively. The pro-forma information does not purport to be indicative of the results of operations which actually would have resulted had the acquisition occurred on the date indicated, or which may result in the future.

# MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued JUNE 30, 2002

(Amounts in thousands, except per share data)

Note 10. Special Items

In January 2001, Matthews sold its fifty percent interest in Tukaiz (see Note 8). The sale resulted in a pre-tax gain of \$7,099, which was reported in Special Items on the Consolidated Statement of Income. In the second quarter of fiscal 2001, the Company recorded asset impairments, restructuring costs and other special charges totaling approximately \$6,600. The majority of these charges were classified as Special Items on the Consolidated Statement of Income, except for \$1,168 million classified as selling and administrative expenses and \$500 classified as other deductions.

#### Note 11. Goodwill and Other Intangible Assets

In June 2001, the Financial Accounting Standards Board ("FASB") issued

Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets." SFAS No. 142 addresses the financial statement accounting for goodwill and other intangible assets upon acquisition and the accounting subsequent to their initial recognition in the financial statements. The Company adopted SFAS No. 142 in the first quarter of fiscal 2002. Under this standard, goodwill is no longer amortized, the effect of which is summarized as follows:

<table> <caption></caption></table>							
	Three Mon June			Nine I ne 30,	Months 1	Ended	
	2002	20	01 20	002	2001		
<s></s>	<c></c>	<c></c>	>	<c></c>	<c></c>		
Income before income taxes accounting change, as report	ted	\$ 1	7,199				38,476
Add back: Goodwill amorti	zation		-	879	-	2,295	5
Income before income taxes accounting change, as adjust		\$ 1°	7,199	\$ 15,1	44 \$	45,624 \$ =====	40,771
Net income, as reported Add back: Effect of goodwi		10,5	58 \$	8,761	\$ 24,	786 \$ 2	3,627
amortization	-		598	-	1,58	35	
Net income, as adjusted	\$ =====	10,5	58 \$	9,359	\$ 24, ====	786 \$ 2.	5,212
Basic earnings per share, as Add back: Effect of goodwi		\$	0.34	\$ 0.29	\$ (	0.81 \$	0.77
amortization	-		0.02	-	0.05	5	
Basic earnings per share, as	adjusted	\$	0.34	\$ 0.31	 l \$ ( == :	0.81 \$	0.82

Diluted earnings per share, as reported \$ 0.33 \$ 0.28 \$ 0.78 \$ 0.75

Diluted earnings per share, as adjusted \$ 0.33 \$ 0.30 \$ 0.78 \$ 0.80

0.02

0.05

</TABLE>

Add back: Effect of goodwill

amortization

# MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued JUNE 30, 2002

(Amounts in thousands, except per share data)

Note 11. Goodwill and Other Intangible Assets, continued

The new standard also requires a periodic assessment of the carrying value of goodwill for impairment. If the carrying value of a reporting unit exceeds its estimated fair value, an impairment loss must be recognized. Based on this assessment, the Company recorded a pre-tax charge for transitional goodwill impairment of \$5,255 million (\$3,226 after-tax). The impairment was primarily related to a reporting unit within the Company's Bronze segment and was determined based upon a comparison of carrying value to fair market value as determined by a combination of valuation techniques, including discounted cash flows. Prior to the adoption of SFAS No. 142, valuation of impairment was determined using undiscounted cash flows.

Changes to goodwill and other intangible assets during the nine-month period ended June 30, 2002, including the effects of adopting SFAS No. 142, follow.

<TABLE> <CAPTION> Intangible

Goodwill	Assets	Total			
<s> Ralance at September</s>	<c></c>	•	<c></c>		
Balance at September 30, 2001, net of accumulated amortization		\$ 104,585	\$ -	\$ 104,585	
Additions during the period		42,099	14,100	56,199	
Transitional impairment charge		(5,255)	-	(5,255)	
Translation and other adjustments		3,092	-	3,092	
Amortization Expen	ation Expense		(203)	(203)	
Balance at June 30, 2 of accumulated amo	,	\$ 144,521 ==== ===	\$ 13,897	\$ 158,418	

#### </TABLE>

The additions to goodwill and other intangible assets during the period related primarily to the acquisition of The York Group, Inc. on December 3, 2001 (see Note 9).

The following table summarizes the carrying amount and related accumulated amortization for intangible assets.

Amount	,	ing Amortizati		ecun	nula	ted
Amount	F	Minoruzau	OII			
Trade names	\$	8,400	-	\$	*	
Customer relationship	ips	4,10	0			(141)
Copyrights/patents/c	other	1,60	0			(62)
	\$ 14,1 ====	00	\$	(20	)3)	=

<sup>\*</sup> Not subject to amortization

Amortization expense for intangible assets is expected to approximate \$350 each year between 2003 and 2007.

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued JUNE 30, 2002

(Amounts in thousands, except per share data)

Note 12. Accounting Pronouncements

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-lived Assets." This pronouncement supercedes SFAS No. 121, "Accounting for the Impairment of Long-lived Assets and for Long-lived Assets to be Disposed of," and will be effective for the Company's fiscal year beginning October 1, 2002. The Company is currently evaluating the provisions of SFAS No. 144 to determine the impact, if any, on the Company's consolidated financial statements.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Cautionary Statement:

The following discussion should be read in conjunction with the consolidated financial statements and footnotes thereto included in this Quarterly Report on Form 10-Q and the Company's Annual Report on Form 10-K for the year ended September 30, 2001. Any forward-looking statements contained herein are included pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to be materially different from management's expectations. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove correct. Factors that could cause the Company's results to differ materially from the results discussed in such forward-looking statements principally include changes in domestic or international economic conditions, changes in product demand or pricing as a result of consolidation in the industries in which the Company operates, changes in product demand or pricing as a result of competitive pressures, and technological factors beyond the Company's control.

#### Results of Operations:

The following table sets forth certain income statement data of the Company expressed as a percentage of net sales for the periods indicated.

	June 30,		Years ended September 30,			
	2002 2001	(2) 20	001(2)	2000	1999	
Sales	100.0% 1	00.0%	100.0	 0% 100	.0% 1	00.0%
Gross profit	37.2	42.9	42.2	44.2	42.3	
Operating profit	15.8	19.4	18.8	17.9	16.8	
Income before inco	ome taxes (1)	14.5	18.8	18.2	17.2	17.0
Net income (1)	8.9	11.6	11.2	10.5	10.3	

- (1) Before cumulative effect of change in accounting principle
- (2) Fiscal 2001 included after-tax income of \$300,000 (\$.01 per share) from special items (see "Special Items").

Sales for the nine months ended June 30, 2002 were \$314.3 million and were \$109.9 million, or 53.8%, higher than sales of \$204.4 million for the nine months ended June 30, 2001. The increase primarily relates to the acquisition of The York Group, Inc. ("York") on December 3, 2001. Sales for the York Casket segment were \$79.2 million from the acquisition date through June 30, 2002. Bronze segment sales for the first nine months of fiscal 2002 were \$144.1 million, or 24.2%, higher than the same period a year ago, primarily resulting from the acquisition of the commemorative products business of York in May 2001, higher mausoleum construction revenues and increased sales of bronze memorial and architectural products. Sales for the Graphics Imaging segment for the first nine months of fiscal 2002 were \$70.0 million. representing an increase of 6.5% from the nine months ended June 30, 2001. The increase primarily reflected the acquisitions of Scholler GmbH (January 2001) and Rudolf Reproflex GmbH (July 2001), which were partially offset by the divestiture in January 2001 of the Company's investment in Tukaiz Communications, L.L.C. ("Tukaiz"). In addition, sales for the Graphics Imaging segment's domestic operations continued to be adversely impacted by price discounting due to the economy and competitive market conditions.

#### Results of Operations, continued:

Marking Products segment sales for the nine months ended June 30, 2002 were \$20.9 million, compared to \$22.7 million for the same period last year. The decline of \$1.8 million, or 7.7%, was mainly due to a drop in demand for equipment products sold to the tire, automotive and building segments of the economy, which has been the trend during the last two fiscal years.

Gross profit for the nine months ended June 30, 2002 was \$117.0 million, compared to \$87.8 million for the first nine months of fiscal 2001. The increase in consolidated gross profit primarily resulted from the acquisition of York on December 3, 2001. Gross profit for the Bronze segment increased from the same period last year due to higher sales. Gross profit for the Graphics Imaging segment declined from the prior year principally reflecting the divestiture of Tukaiz combined with the unfavorable impact of price discounting due to competitive market conditions. These declines were offset partially by the acquisitions of Scholler GmbH and Rudolf Reproflex GmbH. Gross profit for the Marking Products segment declined as a result of lower sales volume. Consolidated gross profit as a percent of sales for the nine months ended June 30, 2002 declined to 37.2%, compared to 42.9% for the same period a year ago. Factors contributing to this decline included the addition of York Casket revenues, which generally have lower margins than other Matthews segments, changes in product mix within the Bronze segment due to higher mausoleum sales and an increase in pension and health care costs for all segments.

Selling and administrative expenses for the nine months ended June 30, 2002 were \$67.5 million, representing an increase of \$17.3 million, or 34.4%, compared to the same period a year ago. Fiscal 2001 selling and administrative expenses included special charges of \$1.2 million (see "Special Items"). Excluding special charges, selling and administrative expenses increased \$18.5 million, or 37.6%, from the same period last year. The increase primarily resulted from the acquisition of York, including the commemorative products business. Excluding special charges, selling and administrative expenses declined in the Graphics Imaging and Marking Products segments due to cost control efforts, lower domestic sales and the divestiture of Tukaiz.

In addition, consolidated selling and administrative expenses were favorably impacted by the adoption of Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets," in the first quarter of fiscal 2002. Under SFAS No. 142, the Company discontinued the amortization of goodwill effective October 1, 2001. Goodwill amortization was \$2.3 million for the first nine months of fiscal 2001. The operating profit impact of SFAS No. 142 was more than offset by increases in pension and health care costs. Pension costs were unfavorably impacted by a decline in the Company's pension fund assets. Consolidated selling and administrative expenses as a percent of sales was 21.5% for the first nine months of fiscal 2002 compared to 24.0% (excluding special charges) for the same period a year ago, principally due to the lower ratio of selling and administrative costs for York Casket sales.

#### Results of Operations, continued:

Operating profit for the nine months ended June 30, 2002 was \$49.5 million, representing an increase of \$9.8 million, or 24.7%, over operating profit of \$39.7 million for the first nine months of fiscal 2001. Fiscal 2001 operating profit was favorably impacted by special items (including special charges classified as selling and administrative expenses) of \$1.0 million. Excluding these special items, consolidated operating profit for the first nine months of fiscal 2001 was \$38.7 million. Operating profit for the York Casket segment was \$8.8 million from the acquisition date through June 30, 2002. Bronze segment operating profit was \$30.5 million for the first nine months of fiscal 2002 compared to \$27.3 million (excluding special items) for the same period a year ago. The increase in Bronze operating profit primarily reflected the acquisition of the commemorative products business of York and higher sales of memorial and architectural products. Fiscal 2002 operating profit for the Bronze segment also included a loss of \$540,000 on the sale in March 2002 of its granite import business. Graphics Imaging operating profit for the first nine months of fiscal 2002 was \$7.5 million compared to \$7.6 million (excluding special items) for the same period last year. The slight decline was due primarily to the divestiture of Tukaiz, which was nearly offset by the acquisitions of Scholler GmbH and Rudolf Reproflex GmbH. Operating profit for the Marking Products segment for the first nine months of fiscal 2002 was \$2.7 million, compared to \$3.7 million (excluding special items) for the same period a year ago. The decline reflected lower sales combined with higher employee benefit costs in the current fiscal year.

Investment income for the first nine months of fiscal 2002 was \$1.2 million compared to \$1.9 million for the same period a year ago. The decrease resulted from a lower rate of return and a lower average investment balance during the period. Interest expense for the nine months ended June 30, 2002 was \$3.1 million, compared to \$1.0 million for the first nine months of fiscal 2001. The increase in interest expense primarily reflected borrowings of \$124.5 million in December 2001 for the acquisition of York.

Other income (deductions), net, for the nine months ended June 30, 2002 represented an increase to pre-tax income of \$88,000, compared to a reduction of \$554,000 for the first nine months of fiscal 2001. Other deductions in fiscal 2001 included a special contribution to the Company's educational and charitable trust of \$500,000 (see "Special Items"). Minority interest for the first nine months of fiscal 2002 was \$2.1 million compared to \$1.6 million for the same period a year ago. The higher minority interest deduction for the current year resulted from the acquisitions of Scholler GmbH and Rudolf Reproflex GmbH, offset partially by the divestiture of Tukaiz.

The Company's effective tax rate for the first six months of fiscal 2002 was 38.6%, compared to 38.6% for the year ended September 30, 2001. The difference between the Company's effective tax rate and the Federal statutory rate of 35% primarily reflects the impact of state and foreign income taxes.

#### Forward-Looking Information:

The Company's objective with respect to operating performance is to increase annual earnings per share in the range of 12% to 15% annually. For the past seven fiscal years, the Company has achieved an average annual increase in earnings per share of 14.6%. As a result of the Company's recent acquisitions, the impact of higher pension and health care costs and the elimination of goodwill amortization, the Company expects to achieve earnings in the range of \$1.18 per share for the fiscal year ended September 30, 2002, which represents an increase of 16.8% over fiscal 2001.

#### Goodwill:

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets." SFAS No. 142 addresses the financial statement accounting for goodwill and other intangible assets upon acquisition and the accounting subsequent to their initial recognition in the financial statements. The

Company adopted SFAS No. 142 in the first quarter of fiscal 2002. Under this standard, goodwill related to business combinations is no longer amortized, but is subject to periodic review for impairment. Excluding goodwill amortization, income before income taxes and net income for the nine months ended June 30, 2001 would have been \$40.8 million and \$25.2 million, respectively.

The new standard also requires a periodic assessment of the carrying value of goodwill for impairment. If the carrying value of a reporting unit exceeds its estimated fair value, an impairment loss must be recognized. For purposes of testing for transitional impairment, the Company used a combination of valuation techniques, including discounted cash flows. Based on this assessment, the Company recorded a pre-tax charge for goodwill impairment of \$5.3 million (\$3.2 million after-tax). The impairment was primarily related to a reporting unit within the Company's Bronze segment and was determined based upon a comparison of carrying value to fair market value as determined by a combination of valuation techniques, including discounted cash flows. Prior to the adoption of SFAS No. 142, valuation for impairment was determined using undiscounted cash flows.

#### Special Items:

In January 2001, Matthews sold its fifty percent interest in Tukaiz (see "Disposition"). The sale resulted in a pre-tax gain of \$7.1 million, which was reported in Special Items on the Consolidated Statement of Income. In the second quarter of fiscal 2001, the Company recorded asset impairments, restructuring costs and other special charges totaling \$6.6 million. The majority of these charges were classified as Special Items on the Consolidated Statement of Income, except for \$1.2 million classified as selling and administrative expenses and \$500,000 classified as other deductions.

### Liquidity and Capital Resources:

Net cash provided by operating activities was \$40.9 million for the nine months ended June 30, 2002, compared to \$21.2 million for the first nine months of fiscal 2001. Operating cash flow for the first nine months of fiscal 2002 primarily reflected net income adjusted for depreciation and amortization (non-cash charges), the tax benefit of stock option exercises and the impairment of goodwill resulting from the adoption of SFAS No. 142. Operating cash flow for the nine months ended June 30, 2001 reflected net income (excluding the pre-tax gain on the sale of Tukaiz) adjusted for depreciation, amortization and non-cash asset impairment losses in connection with the special charges recorded in the fiscal 2001 second quarter.

Cash used in investing activities was \$82.9 million for the nine months ended June 30, 2002, compared to \$44.8 million for the first nine months of fiscal 2001. Investing activities for the current period included payments (net of cash acquired) of \$88.2 million in connection with the acquisitions of York (see "Acquisition") and Rudolf Reproflex GmbH. In July 2001, Matthews acquired a 75% interest in Rudolf Reproflex GmbH for DM 24 million (U.S. \$11.0 million). The purchase price, which was recorded in other current liabilities at September 30, 2001, was paid in October 2001.

### Liquidity and Capital Resources, continued:

Investing activities for the first nine months of fiscal 2002 also reflected capital expenditures of \$6.8 million, proceeds of \$9.0 million from the net disposition of investment securities and proceeds of \$2.0 million from the sale of the Company's granite import business.

Investing activities for the first nine months of fiscal 2001 principally reflected capital expenditures of \$5.4 million and payments of \$57.2 million for acquisitions, primarily representing the purchase of the commemorative products business of The York Group, Inc. in May 2001. Investing activities in fiscal 2001 also included proceeds of \$18.6 million from the sale of Tukaiz. Capital expenditures have averaged \$9.4 million for the last three fiscal years. The capital budget of the Company for fiscal 2002 is \$12.9 million. The Company expects to generate sufficient cash from operations to fund all anticipated capital spending projects.

Cash provided by financing activities for the nine months ended June 30, 2002 was \$68.5 million, reflecting proceeds from long-term debt of \$124.5 million, debt repayments of \$60.3 million, proceeds of \$6.8 million from the sale of treasury stock (resulting from stock option exercises), and dividends to shareholders of \$2.4 million. Cash provided by financing activities for the nine months ended June 30, 2001 was \$18.1 million, consisting of proceeds from long-term debt of \$32.7 million, debt repayments of \$1.2 million, net treasury stock purchases of \$11.2 million, and dividends of \$2.3 million.

On December 3, 2001, the Company entered into a Revolving Credit Facility for \$125.0 million with a syndicate of four financial institutions. Borrowings under the facility, which matures on November 30, 2004, bear interest at LIBOR plus a factor ranging from .75% to 1.5% based on the Company's leverage ratio. The leverage ratio is defined as net indebtedness divided by EBITDA (earnings before interest, taxes, depreciation and amortization). The Company is required to pay an annual commitment fee ranging from .20% to .375% (based on the Company's leverage ratio) of the unused portion of the facility. The Revolving Credit Facility requires the Company to maintain minimum levels of consolidated net worth and fixed charge and interest coverage ratios. A portion of the facility (not to exceed \$10.0 million) is available for the issuance of trade and standby letters of credit. In addition, the facility provides for an additional credit line for borrowings up to \$10.0 million at current market rates. The Revolving Credit Facility replaced the existing Revolving Credit and Term Loan Agreement. The Company borrowed \$124.5 million under the Revolving Credit Facility on December 3, 2001 in connection with the acquisition of York, (see "Acquisition") and for the repayment of all amounts outstanding under its Revolving Credit and Term Loan Agreement.

At June 30, 2002 and September 30, 2001 and 2000, the Company's current ratio was 1.8, 1.5 and 2.0, respectively. The Company had cash and cash equivalents at June 30, 2002 and September 30, 2001 of \$57.1 million and \$28.7 million, respectively. Net working capital at June 30, 2002 and September 30, 2001 was \$72.0 million and \$35.8 million, respectively. The Company believes that its current liquidity sources, combined with its operating cash flow and additional borrowing capacity, will be sufficient to meet its capital needs for the next 12 months.

# Acquisition:

On May 24, 2001, Matthews and York signed a merger agreement whereby Matthews would acquire 100% of the outstanding common shares of York for \$10 cash per share. Matthews also agreed to pay up to an additional \$1 cash per share based on excess cash (as defined in the merger agreement) remaining on York's balance sheet as of October 31, 2001. On December 3, 2001, this transaction was completed at \$11 per share. At December 3, 2001, there were 8,940,950 shares of York common stock outstanding. York is the second leading casket manufacturer in the United States and is expected to have annual sales of approximately \$130.0 million. York operates as a wholly-owned subsidiary and separate segment of Matthews.

#### Stock Split:

In August 2001, the Board of Directors declared a two-for-one stock split on the Company's Common Stock in the form of a 100% stock distribution. Shareholders' equity has been adjusted for the stock split by reclassifying from retained earnings to common stock the par value of the additional shares arising from the split. All per share amounts and numbers of shares have been adjusted in this report to reflect the stock split.

## Critical Accounting Policies:

A summary of significant accounting policies is included in Note 2 to the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended September 30, 2001. Management believes that the application of these policies on a consistent basis enables the Company to provide useful and reliable financial information about the company's operating results and financial condition.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates. A discussion of market risks affecting the Company can be found in Item 3 of this Form 10-Q, "Quantitative and Qualitative Disclosures about Market Risk".

Long-term Contractual Obligations and Commitments:

On June 30, 2002, the Company had outstanding borrowings of \$94.5 million on its Revolving Credit Facility, which matures on November 30, 2004 (see "Liquidity and Capital Resources"). Other long-term debt (excluding short-term borrowings) consisted primarily of bank borrowings of approximately \$10.8 million by Caggiati S.p.A. Annual principal payments on these borrowings approximate \$900,000.

The Company has an obligation to purchase the remaining fifty percent interest in its 50% owned affiliate, O.N.E. Color Communications, LLC ("O.N.E.") no later than 2004. The purchase price is contingent on the attainment of certain operating performance levels of O.N.E. with such payment to be not less than \$4.5 million. A liability has been recorded in the consolidated financial statements for the present value of the future minimum payout.

The Company believes that its current liquidity sources, combined with its operating cash flow and borrowing capacity, will be sufficient to meet its capital needs for the foreseeable future.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

The following discussion about the Company's market risk involves forward-looking statements. Actual results could differ materially from those projected in the forward-looking statements. The Company has market risk related to changes in interest rates, commodity prices and foreign currency exchange rates. The Company does not use derivative financial instruments in connection with these market risks.

The Company's most significant long-term debt instrument, the Revolving Credit Facility, bears interest at variable rates based on LIBOR and the carrying amount of such debt approximates fair value. In the normal course of business, the Company is exposed to commodity price fluctuations related to the purchases of certain materials and supplies (such as bronze ingot) used in its manufacturing operations. The Company obtains competitive prices for materials and supplies when available. The Company is subject to foreign currency exchange rate changes in the conversion from local currencies to the U.S. dollar of the reported financial position and operating results of its non-U.S. based subsidiaries.

#### PART II - OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

Exhibit

No. Description

99.1 Certification Pursuant to 18 U.S.C. Section 1350, as adopted

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

99.2 Pursuant to for Edward	Certification Pursuant to 18 U.S.C. Section 1350, as adopted a Section 906 of the Sarbanes-Oxley Act of 2002 1 J. Boyle.
(b) Reports	on Form 8-K
None	
	SIGNATURES
Registrant ha	he requirements of the Securities Exchange Act of 1934, the as duly caused this report to be signed on its behalf by the thereunto duly authorized.
	MATTHEWS INTERNATIONAL CORPORATION (Registrant)
Date 8/12/	02 D.M. Kelly
	D.M. Kelly, Chairman of the Board, President and Chief Executive Officer
Date 8/12/	· · · · · · · · · · · · · · · · · · ·
	E.J. Boyle, Chief Financial Officer, Secretary and Treasurer

for David M. Kelly.

#### Exhibit 99.1

Certification Pursuant to 18 U.S.C. Section 1350,

#### As Adopted Pursuant to

Section 906 of The Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Matthews International Corporation (the "Company") on Form 10-Q for the period ending June 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David M. Kelly, President and Chief Executive Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

David M. Kelly

- -----

David M. Kelly,

President and Chief Executive Officer

August 12, 2002

This certification accompanies this Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### Exhibit 99.2

Certification Pursuant to 18 U.S.C. Section 1350,

As Adopted Pursuant to

Section 906 of The Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Matthews International Corporation (the "Company") on Form 10-Q for the period ending June 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Edward J. Boyle, Chief Financial Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

- -----

Edward J. Boyle, Chief Financial Officer

August 12, 2002

This certification accompanies this Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### Exhibit 99.1

### Certification Pursuant to 18 U.S.C. Section 1350,

#### As Adopted Pursuant to

Section 906 of The Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Matthews International Corporation (the "Company") on Form 10-Q for the period ending June 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David M. Kelly, President and Chief Executive Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

David M. Kelly

- -----

David M. Kelly, President and Chief Executive Officer

August 12, 2002

This certification accompanies this Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### Exhibit 99.2

Certification Pursuant to 18 U.S.C. Section 1350,

As Adopted Pursuant to

Section 906 of The Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Matthews International Corporation (the "Company") on Form 10-Q for the period ending June 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Edward J. Boyle, Chief Financial Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Edward J. Boyle

- -----

Edward J. Boyle, Chief Financial Officer

August 12, 2002

This certification accompanies this Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.