

Investor Fact Sheet — — — — — January 2007

Stock Information

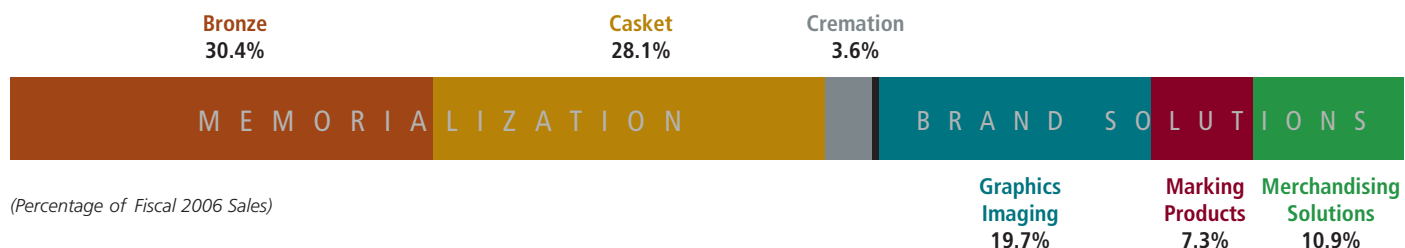
NASDAQ Trading Symbol:	MATW	Fiscal 2006 Earnings Per Share:	\$2.06	Investor Information:
Recent Price (12/31/06):	\$39.35	Annual Dividend Per Share:	\$0.22	Steven F. Nicola, <i>Chief Financial Officer, Secretary</i>
52-Week Price Range:	\$41.75-\$31.02	Shares Outstanding at 12/31/06:	31,703,347	and <i>Treasurer</i> (investorrelations@matw.com)

Company Profile

Matthews International Corporation, headquartered in Pittsburgh, Pennsylvania, is a designer, manufacturer and marketer principally of memorialization products and brand solutions. Memorialization products consist primarily of bronze memorials and other memorialization products, caskets and cremation equipment for the cemetery and funeral home industries. Brand solutions include graphics imaging products and services, marking products, and merchandising solutions. The Company's products and services include cast bronze memorials and other memorialization

products; caskets; cast and etched architectural products; cremation equipment and cremation-related products; mausoleums; brand management, printing plates, pre-press services and imaging services for the primary packaging and corrugated industries; marking and coding equipment and consumables, and industrial automation products for identifying, tracking and conveying various consumer and industrial products, components and packaging containers; and merchandising display systems and marketing and design services.

Business Operations



The Bronze segment manufactures and markets products in the United States, Europe, Canada and Australia used primarily in the cemetery and funeral home industries. The segment's principal products include cast bronze memorials and other memorialization products used mainly in cemeteries. Memorial products include flush bronze memorials, flower vases, crypt plates and letters, cameo portraits, cremation urns, niche units, cemetery features and statues, community and family mausoleums, and granite monuments. In addition, the segment manufactures and markets cast bronze and aluminum architectural products used to identify or commemorate people, places and events.

The Casket segment is a leading manufacturer of caskets in the United States. The segment produces a wide variety of wood and metal caskets. It is also a leader in providing assortment planning and merchandising and display products for funeral service businesses. These products assist funeral service professionals in providing value and satisfaction to their client families.

The Cremation segment is the leading designer and manufacturer of cremation equipment and cremation-related products in North America. Cremation equipment and products are sold primarily to cemeteries, crematories, animal disposers and veterinarians within North America, Asia, Australia and Europe. The segment also manufactures cremation caskets, which are manufactured from particleboard and corrugated materials covered with cloth, or paper veneer which gives the appearance of wood.

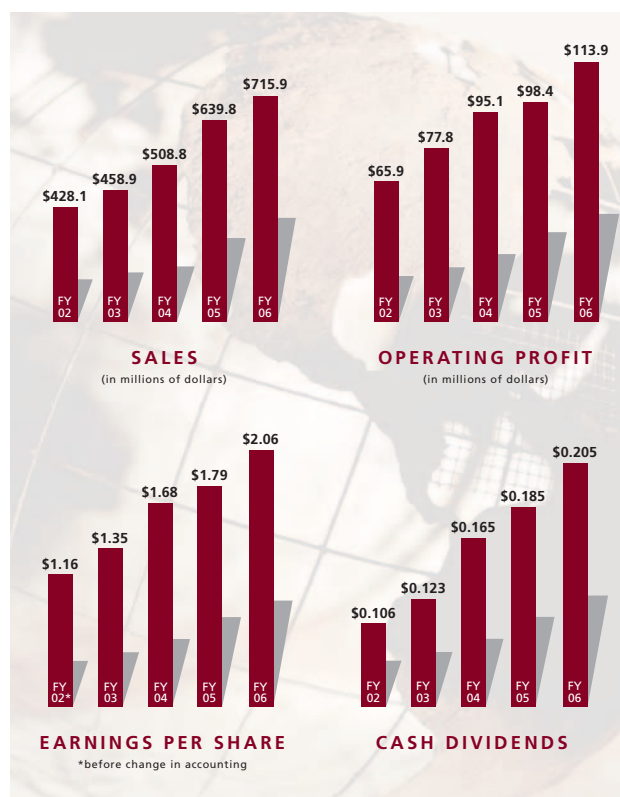
The Graphics Imaging segment provides brand management, pre-press, printing plates and creative design services to the primary packaging and corrugated industries. The segment's principal products and services include brand management, pre-press graphics services, printing plates, print process assistance, print production management, digital asset management, content management and package design. These products and services are used by consumer products companies and packaging manufacturers to develop and print packaging graphics that identify and help sell the product in the marketplace.

The Marking Products segment designs, manufactures and distributes a wide range of marking and coding equipment and consumables, and industrial automation products used by customers to identify, track and convey various consumer and industrial products, components and packaging containers. Marking technologies include contact and ink-jet printing using a wide range of specialty inks, as well as indenting and etching processes. Marking solutions can be a stand-alone operation or integrated directly into the manufacturing process at high speeds with extreme accuracy.

The Merchandising Solutions segment is an industry leader in providing value-added comprehensive merchandising solutions to consumer product marketers and retailers in industries such as electronics, technology, entertainment, food and beverage, apparel, footwear, home improvement, petroleum, appliances and flooring. The segment designs, engineers, manufactures and installs merchandising and display systems, and also provides consulting services in the areas of consumer research and strategy, retail design and merchandising planning.

Recent Highlights

- Earnings per share increased to \$2.06 in fiscal 2006, compared to \$1.79 for fiscal 2005. Fiscal 2006 earnings included a favorable impact of \$0.04 per share from unusual items in the fourth quarter. Excluding the impact of these unusual items, our earnings per share growth was within our 12% to 15% long-term growth objective.
- The Company's consolidated revenues were \$715.9 million in fiscal 2006, compared to \$639.8 million in fiscal 2005, an increase of 11.9%.
- The Company's consolidated operating profit increased 15.7% to \$113.9 million in fiscal 2006, compared to \$98.4 million in fiscal 2005.
- For the quarter ended September 30, 2006, the Board of Directors increased the Company's quarterly cash dividend by 10% to \$0.055 per share. This was Matthews' twelfth dividend increase since our initial public offering in July 1994.



Selected Financial Data

Years Ended September 30,

	2006 ¹	2005	2004	2003 ²	2002 ³
	(Amounts in thousands, except per share data)				
Net sales	\$715,891	\$639,822	\$508,801	\$458,865	\$428,086
Gross profit	271,933	223,075	193,754	170,302	160,364
Operating profit	113,884	98,413	95,078	77,816	65,921
Interest expense	6,995	2,966	1,998	2,852	4,171
Income before income taxes and change in accounting	105,408	93,056	89,117	71,086	60,192
Income taxes	38,964	34,985	34,584	27,582	23,346
Income before change in accounting	66,444	58,071	54,533	43,504	36,846
Cumulative effect of change in accounting, net of tax	—	—	—	—	(3,226)
Net income	\$ 66,444	\$ 58,071	\$ 54,533	\$ 43,504	\$ 33,620
Earnings per common share:					
Diluted, before change in accounting	\$2.06	\$1.79	\$1.68	\$1.35	\$1.16
Diluted	2.06	1.79	1.68	1.35	1.06
Basic	2.08	1.81	1.69	1.37	1.09
Weighted-average common shares outstanding:					
Basic	31,999	32,116	32,217	31,686	30,765
Diluted	32,252	32,381	32,542	32,147	31,644
Cash dividends per share	\$.205	\$.185	\$.165	\$.123	\$.106
Total assets	\$716,090	\$665,455	\$533,432	\$443,294	\$426,162
Long-term debt, non-current	120,289	118,952	54,389	57,023	96,487

¹ Fiscal 2006 included a net pre-tax gain of \$1,016 which consisted of a pre-tax gain of \$2,670 from the sale of a facility and a pre-tax charge of approximately \$1,654 related to asset impairments and related costs.

² Fiscal 2003 included a net pre-tax charge of approximately \$1,000 which consisted of a pre-tax gain of \$2,600 on the sale of a facility and a goodwill impairment charge of \$3,600.

³ In fiscal 2002, the Company recorded a pre-tax charge of \$5,255 for transitional goodwill impairment as a result of the adoption of SFAS No. 142, "Goodwill and Other Intangible Assets."