

Company Profile

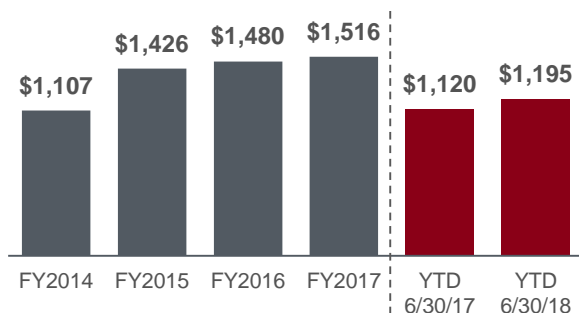
Matthews International Corporation is a global provider of brand solutions, memorialization products and industrial technologies.

- The **SGK Brand Solutions** segment provides reprographic/pre-press services, tooling, merchandising and creative design.
- The **Memorialization** segment consists primarily of caskets, bronze and granite memorials and other memorialization products, and cremation equipment, primarily for the cemetery and funeral home industries.
- The **Industrial Technologies** segment includes product identification equipment and consumables, and warehouse automation systems.

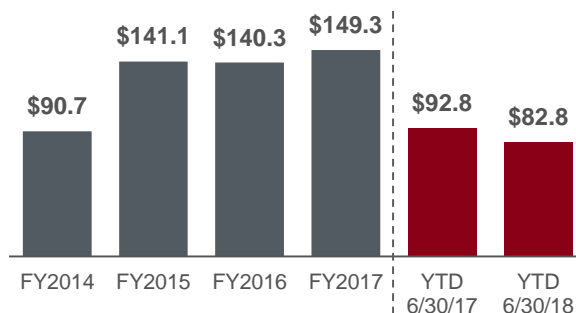
The Company has approximately 11,000 employees in more than 25 countries on six continents that are committed to delivering the highest quality products and services.

(\$ in millions, except EPS)

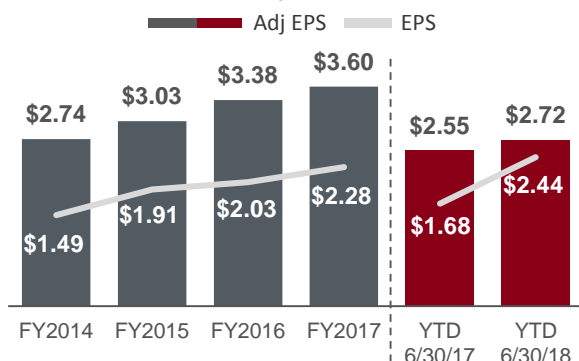
Sales



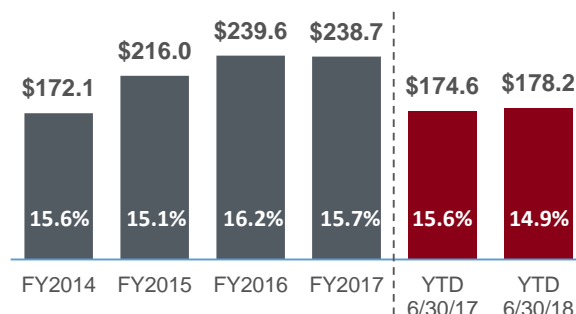
Operating Cash Flow



EPS & Adjusted EPS*



Adjusted EBITDA* and Margin



Market Data

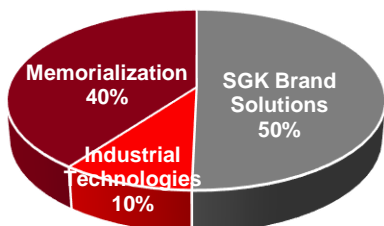
Market data as of July 30, 2018 [Source: S&P Capital IQ]; ownership as of most recent filing

Founded	1850	Common Shares Outstanding	32.1 million
Market Capitalization	\$1.6 billion	Annualized Dividend / Yield	\$0.76 / 1.3%
Recent Price	\$51.15	Institutional Ownership	82.6%
52-Week Range	\$47.70-\$66.35	Insider Ownership	3.8%
Average Trading Volume (trailing 3 mos.)	136.6k	Fiscal Year End	September 30

Segment Overview (\$ in millions)	YTD 6/30/18 Financial Results			Differentiators
	Sales	Operating Profit	Adjusted EBITDA* and Margin	
SGK Brand Solutions	\$601.8	\$16.6	\$75.6 / 12.6%	Global footprint, regional relationships; #1 global market share
Memorialization	\$475.6	\$63.3	\$90.7 / 19.1%	#1/#2 market position – bronze memorials/caskets; cremation-related product offerings
Industrial Technologies	\$117.8	\$5.8	\$11.9 / 10.1%	Leading warehouse fulfillment systems; broad marking product offerings

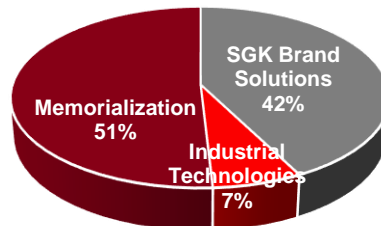
YTD 6/30/18 Sales by Segment

Consolidated: \$1,195.1 million



YTD 6/30/18 Adjusted EBITDA* by Segment

Consolidated: \$178.2 million



Financial Highlights (\$ in thousands, except per share data)	Three Months Ended June 30,		Fiscal Year Ended September 30,		
	2018	2017	2017	2016	2015
SGK Brand Solutions Sales	\$ 202,976	\$ 200,606	\$ 770,181	\$ 755,975	\$ 798,339
Memorialization Sales	161,979	155,837	615,882	610,142	508,058
Industrial Technologies Sales	46,666	33,187	129,545	114,347	119,671
Consolidated Sales	411,621	389,630	1,515,608	1,480,464	1,426,068
Gross Profit	151,901	144,094	563,387	556,454	529,375
Gross Profit margin	36.9%	37.0%	37.2%	37.6%	37.1%
Operating Profit	37,895	36,786	112,603	118,815	105,023
Operating margin	9.2%	9.4%	7.4%	8.0%	7.4%
Adjusted EBITDA margin*	16.8%	16.8%	15.7%	16.2%	15.1%
Net income attributable to Matthews	\$ 24,414	\$ 29,485	\$ 74,368	\$ 66,749	\$ 63,449
Net margin	5.9%	7.6%	4.9%	4.5%	4.4%
Earnings per share – diluted	\$ 0.77	\$ 0.91	\$ 2.28	\$ 2.03	\$ 1.91
Adjusted earnings per share* - diluted	\$ 1.16	\$ 1.05	\$ 3.60	\$ 3.38	\$ 3.03
Weighted average shares – diluted	31,781	32,572	32,570	32,904	33,196

* The Company uses non-GAAP financial measures to assist in comparing its performance on a consistent basis for purposes of business decision making by removing the impact of certain items that management believes do not directly reflect the Company's core operations including acquisition-related items, adjustments related to intangible assets, litigation items, and strategic initiative and other charges, which includes non-recurring charges related to operational initiatives and exit activities. Management believes that presenting non-GAAP financial measures (such as EBITDA, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income and Adjusted EPS) is useful to investors because it (i) provides investors with meaningful supplemental information regarding financial performance by excluding certain items, (ii) permits investors to view performance using the same tools that management uses to budget, forecast, make operating and strategic decisions, and evaluate historical performance, and (iii) otherwise provides supplemental information that may be useful to investors in evaluating the Company's results. The Company believes that the presentation of these non-GAAP financial measures, when considered together with the corresponding GAAP financial measures and the reconciliations to those measures, provided herein, provides investors with an additional understanding of the factors and trends affecting the Company's business that could not be obtained absent these disclosures. These non-GAAP financial measures are supplemental to the Company's GAAP disclosures and should not be considered an alternative to the GAAP financial information.

Third Quarter and Nine Months FY2018 Highlights

- Consolidated sales for the fiscal 2018 third quarter were \$411.6 million, representing an increase of \$22.0 million, or 5.6% over the third quarter last year. Consolidated sales for the nine months ended June 30, 2018 were \$1.2 billion, an increase of \$75.6 million, or 6.8% over the prior year. The Company reported higher sales in all three of its business segments for both the third quarter and the first nine months of fiscal year 2018.
- Net income attributable to the Company for the quarter ended June 30, 2018 was \$24.4 million, or \$0.77 per share, compared with \$29.5 million, or \$0.91 per share, a year ago. On a non-GAAP adjusted basis, earnings for the fiscal 2018 third quarter were \$1.16 per share, compared with \$1.05 per share for the fiscal 2017 third quarter, representing an increase of 10.5%.
- For the first nine months, net income attributable to the Company was \$77.8 million, or \$2.44 per share, compared with \$54.7 million, or \$1.68 per share, a year ago. On a non-GAAP adjusted basis, earnings for the first nine months of fiscal 2018 were \$2.72 per share, compared with \$2.55 per share last year.
- Based on its year-to-date results and projections for the remainder of the year, the Company is re-affirming its target for fiscal 2018 and expects to achieve growth in non-GAAP earnings per share of at least 10% over fiscal 2017.

Any forward-looking statements contained in this document are included pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to be materially different from management's expectations. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove correct. Factors that could cause the Company's results to differ materially from the results discussed in such forward-looking statements principally include changes in economic conditions, competitive environment, death rate, foreign currency exchange rates, technological factors beyond the Company's control, and other factors described in the Company's Annual Report on Form 10-K and other periodic filings with the U.S. Securities and Exchange Commission.